



Capital at the point of impact.

## TRF FACT SHEET

as of 9/30/2007

### About TRF

Combining expert knowledge with innovation and determination, TRF identifies the point of impact where capital can deliver its greatest financial and social return. TRF's investments in homes, schools, and businesses across the Mid-Atlantic, reclaim and transform neighborhoods— driving economic growth and improving lives.

### Outcomes Data

	FY 08	FY 07	FY 06	Inception Thru FY 08
<b>Housing units created, renovated, or preserved:</b>				
Homeownership	137	467	1,030	5,955
Rental	108	1,240	1,380	9,754
<b>Total</b>	<b>245</b>	<b>1,707</b>	<b>2,410</b>	<b>15,709</b>
<b>Job creation/retention</b>				
Direct				
Created	89	170	71	3,486
Retained	117	163	80	5,266
<b>Total</b>	<b>206</b>	<b>333</b>	<b>151</b>	<b>8,752</b>
Indirect Construction				
<b>Total</b>	<b>834</b>	<b>4,696</b>	<b>1,484</b>	<b>33,098</b>
<b>Square footage of commercial space</b>				
Created, renovated, or preserved	327,773	806,320	634,560	6,024,495
<b>Education/Child Care</b>				
Charter School seats created or preserved	1,789	3,788	1,995	21,114
Child Care seats created or preserved	0	90	0	9,452
<b>Business Loans and Investments</b>				
Minority / Minority & Women Owned	1	3	3	54
Women owned	0	0	0	21
Other Businesses	20	79	63	308
<b>Total</b>	<b>21</b>	<b>82</b>	<b>66</b>	<b>383</b>
<b>Energy</b>				
Annual MWh conserved	1,122	4,487	4,487	16,149
Annual MWh created	50,414	366,920	318,472	1,360,646
<b>Total</b>	<b>51,536</b>	<b>371,407</b>	<b>322,959</b>	<b>1,376,795</b>

**Capital Under Management (millions of dollars)**

TRF	\$185.1
CLI	30.3
Development Partners	5.1
SDF	15.3
CCAP	37.1
DVCRF Ventures	1.5
TRF Urban Growth Partners	33.5
New Market Tax Credit	111.0
<b>Total</b>	<b>\$418.9</b>

**Number of Debt/Equity Investors**

	<u>TRF</u>	<u>CLI</u>	<u>SDF</u>	<u>CCAP</u>	<u>NMTC</u>	<u>Development Partners</u>	<u>Ventures</u>	<u>UGP</u>
Corporations	11		1		2	7	2	3
Financial Institutions	42	19		10	3	3	6	11
Government	2							
Individuals	608						13	10
Organizations	173					8	6	14
<b>Total</b>	<b>836</b>	<b>19</b>	<b>1</b>	<b>10</b>	<b>5</b>	<b>18</b>	<b>27</b>	<b>38</b>

**Financial Transactions**

**Loan and Investments**

	Number				Amount (millions)			
	FY 08	FY 07	FY 06	Inception Thru FY 08	FY 08	FY 07	FY 06	Inception Thru FY 08
Housing	11	81	69	1227	\$9.0	\$33.7	\$22.3	\$327.3
Community Facilities	6	21	15	327	5.0	36.8	17.1	144.7
Commercial Real Estate	2	12	15	36	0.5	6.6	5.8	15.4
Small Business	0	0	0	153	0.0	0.0	0.0	21.3
Energy	1	0	3	24	1.0	0.0	2.7	15.7
NMTC	4	10	2	20	27.3	23.4	1.9	86.9
Private Equity	0	2	8	62	0.0	1.7	4.5	28.6
<b>Total</b>	<b>24</b>	<b>126</b>	<b>112</b>	<b>1849</b>	<b>\$42.8</b>	<b>\$102.2</b>	<b>\$54.3</b>	<b>\$639.9</b>

**Grants**

	Number				Amount (millions)			
	FY 08	FY 07	FY 06	FY 99 Thru FY 08	FY 08	FY 07	FY 06	FY 99 Thru FY 08
NDS	0	4	6	11	\$0.0	\$0.1	\$0.3	\$0.4
Commercial Real Estate	1	10	4	18	0.1	1.3	0.6	2.5
Policy	0	0	0	0	0.0	0.0	0.0	0.0
Energy	8	26	93	306	0.1	0.7	3.7	18.3
<b>Total</b>	<b>9</b>	<b>40</b>	<b>103</b>	<b>335</b>	<b>\$0.2</b>	<b>\$2.1</b>	<b>\$4.6</b>	<b>\$21.1</b>