



Capital at the point of impact.

## TRF FACT SHEET

as of 9/30/2008

### About TRF

Combining expert knowledge with innovation and determination, TRF identifies the point of impact where capital can deliver its greatest financial and social return. TRF's investments in homes, schools, and businesses across the Mid-Atlantic, reclaim and transform neighborhoods— driving economic growth and improving lives.

### Outcomes Data

	FY 09	FY 08	FY 07	Inception Thru FY 09
<b>Housing units created, renovated, or preserved:</b>				
Homeownership	95	802	467	6,715
Rental	679	989	1,240	11,314
<b>Total</b>	<b>774</b>	<b>1,791</b>	<b>1,707</b>	<b>18,029</b>
<b>Job creation/retention</b>				
Direct				
Created	104	398	170	3,899
Retained	15	384	163	5,548
<b>Total</b>	<b>119</b>	<b>782</b>	<b>333</b>	<b>9,447</b>
Indirect Construction				
<b>Total</b>	<b>1,685</b>	<b>5,635</b>	<b>4,363</b>	<b>31,038</b>
<b>Square footage of commercial space</b>				
Created, renovated, or preserved	388,941	1,248,992	806,320	7,334,655
<b>Education/Child Care</b>				
Charter School seats created or preserved	694	4,590	3,788	24,609
Child Care seats created or preserved	18	172	90	9,642
<b>Business Loans and Investments</b>				
Minority / Minority & Women Owned	0	4	3	57
Women owned	0	1	0	22
Other Businesses	30	78	79	396
<b>Total</b>	<b>30</b>	<b>83</b>	<b>82</b>	<b>475</b>
<b>Energy</b>				
Annual MWh conserved	1,122	2,243	4,487	18,392
Annual MWh created	90,713	205,393	366,920	1,606,338
<b>Total</b>	<b>91,835</b>	<b>207,636</b>	<b>371,407</b>	<b>1,624,730</b>

### Capital Under Management (millions of dollars)

TRF	\$208.6
CLI	30.3
Development Partners	7.8
SDF	13.4
CCAP	36.4
DVCRF Ventures	1.5
TRF Urban Growth Partners	32.2
New Market Tax Credit	110.5
General Board of Pensions	50.0
<b>Total</b>	<b>\$490.7</b>

### Number of Debt/Equity Investors

	<u>TRF</u>	<u>CLI</u>	<u>SDF</u>	<u>CCAP</u>	<u>NMTC</u>	<u>Development Partners</u>	<u>Ventures</u>	<u>UGP</u>	<u>General Board of Pensions</u>
Civic/Corporate Organizations	54		1		2	6	2	3	
Individuals	596						13	10	
Financial Institutions	42	20		12	2	3	6	11	
Foundations	24					6	4	14	
Government	2					1			
Religious Institutions	98					5	2		1
Other	0								
<b>Total</b>	<b>816</b>	<b>20</b>	<b>1</b>	<b>12</b>	<b>4</b>	<b>21</b>	<b>27</b>	<b>38</b>	<b>1</b>

### Financial Transactions

#### Loan and Investments

	Number				Amount (millions)			
	FY 09	FY 08	FY 07	Inception Thru FY 09	FY 09	FY 08	FY 07	Inception Thru FY 09
Housing	18	76	81	1310	\$9.3	\$54.3	\$33.7	\$381.9
Community Facilities	7	26	21	354	5.0	35.7	36.8	180.3
Commercial Real Estate	8	20	12	62	12.4	17.4	6.6	44.8
Small Business	0	1	0	154	0.0	0.1	0.0	21.4
Energy	3	10	0	36	1.4	4.7	0.0	20.9
NMTC	0	10	10	26	0.0	50.9	23.4	110.4
Private Equity	0	10	2	72	0.0	0.9	1.7	29.5
<b>Total</b>	<b>36</b>	<b>153</b>	<b>126</b>	<b>2014</b>	<b>\$28.1</b>	<b>\$163.9</b>	<b>\$102.2</b>	<b>\$789.2</b>

#### Grants

	Number				Amount (millions)			
	FY 09	FY 08	FY 07	FY 99 Thru FY 09	FY 09	FY 08	FY 07	FY 99 Thru FY 09
NDS	0	0	4	11	\$0.0	\$0.0	\$0.1	\$0.4
Commercial Real Estate	5	22	10	44	0.6	1.7	1.3	4.6
Policy	0	0	0	0	0.0	0.0	0.0	0.0
Energy	0	14	26	312	0.0	0.2	0.7	18.5
<b>Total</b>	<b>5</b>	<b>36</b>	<b>40</b>	<b>367</b>	<b>\$0.6</b>	<b>\$1.9</b>	<b>\$2.1</b>	<b>\$23.5</b>