

About TRF

Combining expert knowledge with innovation and determination, TRF identifies the point of impact where capital can deliver its greatest financial and social return. TRF's investments in homes, schools, and businesses across the Mid-Atlantic, reclaim and transform neighborhoods— driving economic growth and improving lives.

Outcomes Data

	FY 08	FY 07	FY 06	Inception Thru FY 08
Housing units created, renovated, or preserved:				
Homeownership	670	467	1,030	6,488
Rental	929	1,240	1,380	10,575
Total	1,599	1,707	2,410	17,063
Job creation/retention				
Direct				
Created	365	170	71	3,762
Retained	349	163	80	5,498
Total	714	333	151	9,260
Indirect Construction				
Total	6,121	4,696	1,484	38,385
Square footage of commercial space				
Created, renovated, or preserved	1,247,882	806,320	634,560	6,944,604
Education/Child Care				
Charter School seats created or preserved	4,590	3,788	1,995	23,915
Child Care seats created or preserved	6	90	0	9,458
Business Loans and Investments				
Minority / Minority & Women Owned	4	3	3	57
Women owned	1	0	0	22
Other Businesses	74	79	63	362
Total	79	82	66	441
Energy				
Annual MWh conserved	2,243	4,487	4,487	17,270
Annual MWh created	205,393	366,920	318,472	1,515,625
Total	207,636	371,407	322,959	1,532,895

Capital Under Management (millions of dollars)

TRF	\$198.5
CLI	30.3
Development Partners	9.8
SDF	14.9
CCAP	36.6
DVCRF Ventures	1.5
TRF Urban Growth Partners	32.2
New Market Tax Credit	110.5
General Board of Pensions	50.0
Total	\$484.4

Number of Debt/Equity Investors

	<u>TRF</u>	<u>CLI</u>	<u>SDF</u>	<u>CCAP</u>	<u>NMTC</u>	<u>Development Partners</u>	<u>Ventures</u>	<u>UGP</u>	<u>General Board of Pensions</u>
Civic/Corporate Organizations	54		1		2	4	2	3	
Individuals	596						13	10	
Financial Institutions	42	20		12	2	3	6	11	
Foundations	24					6	4	14	
Government	2					1			
Religious Institutions	98					5	2		1
Other	0								
Total	816	20	1	12	4	19	27	38	1

Financial Transactions

Loan and Investments

	Number				Amount (millions)			
	FY 08	FY 07	FY 06	Inception Thru FY 08	FY 08	FY 07	FY 06	Inception Thru FY 08
Housing	76	81	69	1292	\$56.1	\$33.7	\$22.3	\$374.4
Community Facilities	26	21	15	347	35.7	36.8	17.1	175.4
Commercial Real Estate	20	12	15	54	17.4	6.6	5.8	32.3
Small Business	1	0	0	154	0.1	0.0	0.0	21.4
Energy	8	0	3	31	3.0	0.0	2.7	17.7
NMTC	10	10	2	26	50.9	23.4	1.9	110.5
Private Equity	10	2	8	72	0.9	1.7	4.5	29.5
Total	151	126	112	1976	\$163.9	\$102.2	\$54.3	\$761.1

Grants

	Number				Amount (millions)			
	FY 08	FY 07	FY 06	FY 99 Thru FY 08	FY 08	FY 07	FY 06	FY 99 Thru FY 08
NDS	0	4	6	11	\$0.0	\$0.1	\$0.3	\$0.4
Commercial Real Estate	24	10	4	41	3.7	1.3	0.6	6.1
Policy	0	0	0	0	0.0	0.0	0.0	0.0
Energy	16	26	93	314	2.2	0.7	3.7	20.4
Total	40	40	103	366	\$5.9	\$2.1	\$4.6	\$26.8