



Capital at the point of impact.

TRF FACT SHEET

as of 12/31/08

About TRF

Combining expert knowledge with innovation and determination, TRF identifies the point of impact where capital can deliver its greatest financial and social return. TRF's investments in homes, schools, and businesses across the Mid-Atlantic, reclaim and transform neighborhoods— driving economic growth and improving lives.

Outcomes Data

	FY 09	FY 08	FY 07	Inception Thru FY 09
Housing units created, renovated, or preserved:				
Homeownership	101	802	467	6,721
Rental	755	989	1,240	11,390
Total	856	1,791	1,707	18,111
Job creation/retention				
Direct				
Created	143	398	170	3,938
Retained	15	384	163	5,548
Total	158	782	333	9,486
Indirect Construction	2,022	5,635	4,363	31,375
Total	2,180	6,417	4,696	40,861
Square footage of commercial space				
Created, renovated, or preserved	542,350	1,248,992	806,320	7,488,064
Education/Child Care				
Charter School seats created or preserved	1,898	4,590	3,788	25,813
Child Care seats created or preserved	101	172	90	9,725
Business Loans and Investments				
Minority / Minority & Women Owned	0	4	3	57
Women owned	0	1	0	22
Other Businesses	41	78	79	407
Total	41	83	82	486
Energy				
Annual MWh conserved	1,122	2,243	4,487	18,392
Annual MWh created	90,713	205,393	366,920	1,606,338
Total	91,835	207,636	371,407	1,624,730

Capital Under Management (millions of dollars)

TRF	\$211.3
CLI	30.3
Development Partners	7.5
SDF	12.7
CCAP	36.3
DVCRF Ventures	1.5
TRF Urban Growth Partners	32.2
New Market Tax Credit	185.5
General Board of Pensions	50.0
Total	\$567.3

Number of Debt/Equity Investors

	<u>TRF</u>	<u>CLI</u>	<u>SDF</u>	<u>CCAP</u>	<u>NMTC</u>	<u>Development Partners</u>	<u>Ventures</u>	<u>UGP</u>	<u>General Board of Pensions</u>
Civic/Corporate Organizations	54		1		2	6	2	3	
Individuals	598						13	10	
Financial Institutions	42	20		12	2	3	6	11	
Foundations	24					6	4	14	
Government	2					1			
Religious Institutions	98					5	2		1
Other	0								
Total	818	20	1	12	4	21	27	38	1

Financial Transactions

Loan and Investments

	Number				Amount (millions)			
	FY 09	FY 08	FY 07	Inception Thru FY 09	FY 09	FY 08	FY 07	Inception Thru FY 09
Housing	24	76	81	1316	\$11.7	\$54.3	\$33.7	\$384.3
Community Facilities	20	26	21	367	15.2	35.7	36.8	190.6
Commercial Real Estate	11	20	12	65	19.9	17.4	6.6	52.3
Small Business	0	1	0	154	0.0	0.1	0.0	21.4
Energy	4	10	0	37	1.9	4.7	0.0	21.4
NMTC	0	10	10	26	0.0	50.9	23.4	110.4
Private Equity	1	10	2	73	0.1	0.9	1.7	29.5
Total	60	153	126	2038	\$48.8	\$163.9	\$102.2	\$809.9

Grants

	Number				Amount (millions)			
	FY 09	FY 08	FY 07	FY 99 Thru FY 09	FY 09	FY 08	FY 07	FY 99 Thru FY 09
NDS	0	0	4	11	\$0.0	\$0.0	\$0.1	\$0.4
Commercial Real Estate	11	22	10	50	1.3	1.7	1.3	5.4
Policy	0	0	0	0	0.0	0.0	0.0	0.0
Energy	0	14	26	312	0.0	0.2	0.7	18.5
Total	11	36	40	373	\$1.3	\$1.9	\$2.1	\$24.2